



BY THE NUMBERS CALIFORNIA

*All my hard work has paid off.
I am proud to tell my parents that
I have a career and am making
something of myself.*

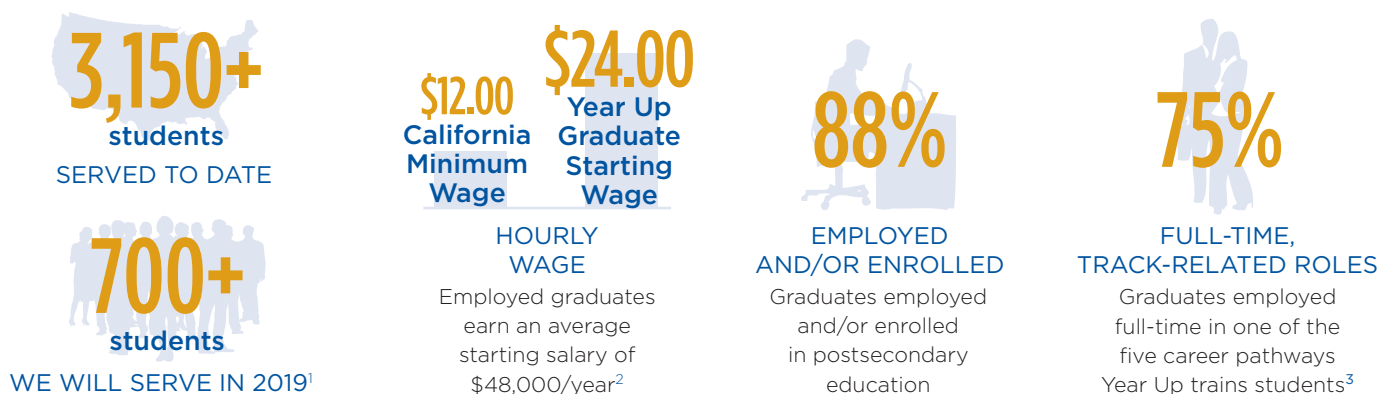
Anna Saetern, Year Up Graduate
Hired as a Application Operations
Specialist at GE Digital



ABOUT YEAR UP

Year Up enables motivated young adults to move from minimum wage to meaningful careers in just one year, by providing the skills, experience, and support they need to reach their full potential. Students spend the first six months learning in-demand technical and professional skills, focusing on one of five career pathways, before applying their skills during a six-month corporate internship. Throughout the program, students earn an educational stipend, and complete coursework eligible for college credits.

CALIFORNIA IMPACT



PARTIAL LIST OF TECHNICAL AND PROFESSIONAL TRAINING OFFERED

Technical

- Helpdesk/Desktop Support
- Cyber Security
- Investment Operations
- Accounting
- AML/Fraud Compliance
- Project Management Support
- Data Analytics
- Quality Assurance
- Advanced Excel
- Software Development
- Client Services & Sales Support
- Application Development

Professional

- Microsoft Office
- Time Management
- Workplace Norms
- Presentation Skills
- Career Networking
- Customer Service
- Business Writing

**up to
31**
COLLEGE CREDITS⁴

INTERNSHIP BASICS

On a per intern basis, partners make a financial investment in Year Up, commensurate with entry-level talent costs.⁵ During the six-month internship, corporate partners gain access to a pipeline of diverse, motivated, and loyal entry-level talent. Partners receive 1-to-1 support from Year Up and have the opportunity to hire graduates at zero cost.

EXAMPLE INTERNSHIP PARTNERS



facebook

Google

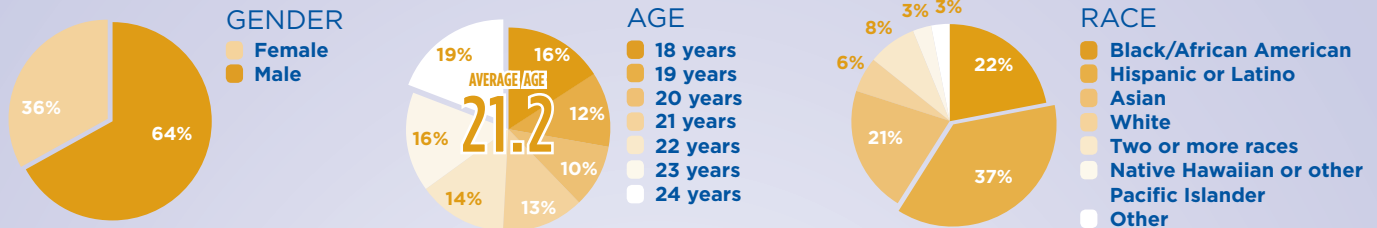
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WHO WE SERVE⁸



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STUDENT STORY



Kenneth Patrick, Year Up Graduate

Hired as a Business Analyst
at Salesforce

As a student at DePaul University, I had to work 2-3 jobs to support myself. This affected my academics, causing me to drop and fail several classes. I lost direction and didn't know what to do. I decided to apply to Year Up. The most important thing I learned as an Intern at Salesforce is the power of networking. I made many connections by simply introducing myself to everyone. What surprised me was how friendly and curious everyone was to learn about me and my

experiences. My coworkers were willing to give their time and attention to help me learn about the company and their roles. Now, I work as a Business Analyst at Salesforce. What I love about my job is that it challenges us, as a team, to take a set of problems or requirements from a customer and solve it with our expertise and understanding of Salesforce. It's exciting because every day and every client is different. Had I not participated in Year Up, I'd still be struggling to find a fulfilling career. Because of Year Up, I have a great career at Salesforce and am privileged to be an example of how an opportunity can make a lasting impact on one's life and the lives of those close to them.

1. Reflects annual projections
2. Minimum wage sourced from: <http://www.dol.gov/whd/minwage/q-a.htm>
3. Defined as a full-time, professional job within one of Year Up's five training pathways (Information Technology, Financial Operations, Business Operations, Software Development, and Sales & Customer Support)
4. College credits may vary by market and college partnership

5. Investment covers a portion of Year Up program expenses
6. Percentage of corporate partners that would recommend Year Up to a friend or colleague
7. Percentage of interns hired by internship host company
8. Reflects the classes of January 2018 to January 2019 combined
9. As of August 2018