year up®

Talent Driven by Your Business Needs

Every decision can't be simple. But hiring a Year Up intern? That's an easy one. Year Up's internship model is a flexible, scalable talent solution that lets you work with top talent before you hire. Year Up students are trained to meet market needs and are equipped with the technical and professional skills companies look for. Through our industry-aligned curriculum and our high expectations, high support model, our students are effective communicators and problem solvers with the hard skills needed to fill the gaps in your talent pipeline.

Professional Training: Strong Fundamentals for Superior Support

Year Up students follow one of five technical skills tracks, within which they concentrate in one specialty area.

Information Technology

Interns are prepared to work on information technology and information security teams across industries. They have an understanding of computers, troubleshooting methodology, functions, and operating systems.

SPECIALTIES INCLUDE:

HELPDESK/DESKTOP SUPPORT
Sample skills: Installation, Configuration, & Troubleshooting • Direct User Support
Positions filled include: Helpdesk Analyst, Desktop Support Technician, and Technical Support Specialist

CYBER SECURITY
Sample skills: Security Governance & Infrastructure • Incident Monitoring & Response
Positions filled include: Cyber Technician, Information Security Specialist, and Security Operations Center (SOC) Analyst

Financial Operations

Interns are prepared to support the business needs of accounting and finance departments across industries and financial services companies.

SPECIALTIES INCLUDE:

RISK MANAGEMENT: ANTI-MONEY LAUNDERING/FRAUD COMPLIANCE
Sample skills: Business Research & Analysis • Critical Thinking • Account Activity Review
Positions filled include: AML Analyst Level 1, KYC Analyst, Fraud Investigator, and Special Investigations Unit Analyst

INVESTMENT OPERATIONS
Sample skills: Account & Client Support • Training in Financial Products & Services
Positions filled include: Fund Accountant, Reporting Specialist, Accounts Payable/Receivable Clerk, and Billing Specialist

ACCOUNTING
Sample skills: Financial Reporting & Processing Support • Verify and Reconcile Financial Data • Use Expense Management System to Manage Vendor Invoices
Positions filled include: Accounts Payable Specialist, Billing Specialist, and Accounting Clerk

Sales and Customer Support

Interns are able to build rapport, manage customer pipelines, and close deals. They have the skills, aptitude, and real-life experience to be effective salespeople and provide targeted customer support.

SPECIALTIES INCLUDE:

CLIENT SERVICES & SALES SUPPORT
Sample skills: Selling Products to Customers • Targeted Customer Support • Researching & Segmenting the Market • Using a CRM to Manage a Sales Pipeline
Positions filled include: Sales Development Representative, Customer Support Associate, and Personal Banker

CUSTOMER SERVICE
Sample skills: Managing Customer Interactions & Expectations • Assessing & Responding to Customer Needs • Effective Call Handling
Positions filled include: Customer Service Representative and Customer Care Specialist

Arizona | Baltimore | Bay Area | Charlotte | Chicago | Dallas/Fort Worth | Greater Atlanta | Greater Boston | Greater Philadelphia
Jacksonville | Los Angeles | National Capital Region | New York | Puget Sound | Rhode Island | South Florida | Tampa Bay | Wilmington

internships@yearup.org
855-YEARUP1

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Business Operations

Interns are equipped with thorough knowledge of business formation and development, and are familiar with organizational structures and the dynamics of workplace operations and management.

SPECIALTIES INCLUDE:

PROJECT MANAGEMENT SUPPORT
Sample skills: Training in Project Management Concepts, Techniques, Tools, and Terminology • Familiar with Analytical Frameworks
Positions filled include: Project Coordinator and Project Support Associate

BUSINESS FUNDAMENTALS
Sample skills: Broad Skills in Customer Service, Project Management & Data Analysis
Positions filled include: Operations Support Associate, Client Service Support, and Underwriting Assistant

Software Development

Interns are qualified for technical roles involving scripting and web development, across industries. They have an understanding of databases and database management systems.

SPECIALTIES INCLUDE:

APPLICATION DEVELOPMENT
Sample skills: Object Oriented Programming • Software Development Fundamentals Including SDLC & Version Control • Database Concepts & SQL
Positions filled include: Junior Developer and Junior Software Engineer

DATA ANALYTICS
Sample skills: SQL • JavaScript & PHP • Big Data Preparation & Analysis
Positions filled include: Junior Data Analyst and Data Quality Analyst

QUALITY ASSURANCE
Sample skills: Introduced to SDLC • Manual & Automated Testing
Positions filled include: QA Tester, Quality Assurance Specialist, and Quality Assurance Analyst

Tracks by Market

	Information Technology	Financial Operations	Sales and Customer Support	Business Operations	Software Development
Arizona	●			●	●
Baltimore	●			●	
Bay Area	●			●	●
Chicago	●	●	●	●	
Dallas/Fort Worth	●			●	
Greater Atlanta	●	●			●
Greater Boston	●	●		●	●
Greater Philadelphia	●	●			
Jacksonville	●			●	
Los Angeles	●			●	
National Capital Region	●		●	●	●
New York	●	●	●	●	●
Puget Sound	●			●	●
Rhode Island	●		●		
South Florida	●		●		
Tampa Bay	●			●	
Wilmington		●			●

Results

250+
Corporate Partners

45%
of interns hired by internship host company

90%
of partners would recommend Year Up

MAKE YEAR UP A PART OF YOUR RECRUITMENT STRATEGY.

February 2019

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